

Frequently Asked Questions

1. What is Integrated Pest Management (IPM)?

IPM is a sustainable approach to managing pests by combining biological, cultural, physical, and chemical tools in a way that minimizes economic, health, and environmental risks.-110 STAT.

1512 Public Law 104-107 August 3, 1961

IPM programs take advantage of all pest management options possibly including, but not limited to, the judicious use of pesticides.

- EPA Office of Pesticide Programs (H7506C) August 1993

Integrated Pest Management Benefits Include:

- Pest Prevention
- Increased Customer Awareness
- Less Reliance on Pesticides
- Improved Home Maintenance
- Long-Term Solutions
- Precise Pesticide Applications
- Effective & Environmentally Sensitive Protection

2. Pest *Management*? What happened to exterminator?

Extermination is an outdated term when applied to the controlling of pests, as it refers solely to killing something. While some pests need to be killed, other situations don't require that drastic of a step. For example, a client wants to be proactive by taking steps to prevent rodents from getting into her house. After a thorough inspection of the home we consult with her about missing mortar between some bricks, a gap between the foundation and siding, vents that aren't screened and the habitat surrounding the foundation that is providing food, water and shelter too close around the building. By addressing these issues now, rodents never have a chance to get established in the first place.

Some other examples of the work that today's pest management professionals conduct is monitoring previous infestations to make sure problems don't re-emerge, using insect growth regulators prohibits immature stages of pests from developing into adult reproducing insects, and bioremediation which converts the fats, oils and grease from sinks, floor drains, separators and grease traps into harmless carbon dioxide and water using natural micobes - thereby

eliminating the source of drain flies. In all of these examples, nothing has been killed, nothing has been "exterminated".

3. Why should I choose 'AAA' Pest Management?

- Warranted Results
- Expert Pest Elimination
- Minimal Chemical Usage
- Certified 'Master' Technician
- Over 25 Years of Experience
- Integrated Pest Management
- The Best Value Green & Organic Service Allows
- Insured, Bonded, State Licensed & Certified
- Super Customer Service Award 10 Years in a Row
- UW-Extension Certificate in Advanced School IPM
- A+ Better Business Bureau Rating - No Complaints
- Designated QualityPro - *the mark of excellence in pest management*
- Member of National Pest Mgmt. Association
Wisconsin Pest Control Association
Professional Pest Management Alliance
National Wildlife Control Operators Association
Wisconsin Wildlife Control Operators Association

4. Which Wisconsin geographical areas do you service?

East to Milwaukee, north to Green Bay, west to Madison, and south to the Illinois border.



5. Which pests do you manage?

- American Cockroaches
- Ants
- Asian Lady Beetles
- [Bald Faced Hornets](#)
- Boxelder Bugs
- Brown Banded Cockroaches
- Bumble Bees
- Carpenter Ants
- [Carpenter Bees](#)
- Centipedes
- Cluster Flies
- Crazy Ants
- Earwigs
- Fleas
- Fruit Flies
- German Cockroaches
- Gnats
- Houseflies
- House Mice
- Indian Meal Moths
- [Millipedes](#)
- Norway Rats
- Oriental Cockroach
- Paper Wasp
- [Pavement Ants](#)
- Pest Proofing
- Pharaoh Ants
- Pill Bugs
- Silverfish
- [Snakes](#)
- Sow Bugs
- Spiders
- Springtails
- [Stinging Insects](#)
- Stored Food Product Pests
- Thief Ants
- [Yellow Jackets](#)
- etc.

6. What are some techniques you use?

- Inspection
- Consultation
- Bio Remediation
- Pest Vacuuming
- Habitat Modification
- Prevention Strategies
- Relocation of Nuisance Wildlife
- Green Integrated Pest Mgmt. Services
- Insect and Rodent Baiting and Trapping
- Ongoing Monitoring Programs

- Insect Growth Regulators
- Botanical Insecticides
- Organic Rodenticides
- Repellents

7. What awards and other credentials do you hold?

Over 25 years experience providing professional integrated pest management to single-family homes, mansions, multi-family dwellings – including large apartment complexes, multipurpose buildings, commercial stores, taverns, restaurants, banks and other financial institutions, hospitals and other health care facilities, schools and child care centers, bed and breakfast establishments, community centers, campgrounds, municipal buildings, churches and other places of worship.

- Insured & Bonded
- 25+ Years Experience
- Better Business Bureau Accredited: A+ Rating - No Complaints
- Wisconsin Pest Control Association Certified 'Master' Technician
- 10 consecutive time winner of Customer Service Award - inquire about details
- WI Dept. of Agriculture, Trade and Consumer Protection Certified & Licensed
- University of Wisconsin-Ext. Advanced School Integrated Pest Mgmt. Certificate
- Awarded QualityPro - the mark of excellence in pest management by the Nat'l Pest Mgmt. Assoc.
- Member of Nat'l Pest Mgmt. Assoc., WI Pest Control Assoc., Professional Pest Mgmt. Alliance, Nat'l & WI Wildlife Control Operators Associations

8. How do you price jobs?

Most of the time you will receive an exact quote over the telephone after we ask you a few questions. If we'll need to see your specific situation before offering our price, we'll come out for free and give you a written quote before any work begins. But 99% of the time, we can tell you on your initial call. Remember, 'AAA' Pest Management offers the best value Green and Organic Service Allows!

9. What is your warranty?

Most of our services come with the longest warranties available in professional pest management. You'll clearly see it stated on your invoice. A high percentage of our work comes

with a warranty lasting 6 months, and some as long as 1 full year! A warranty implies the length of time that the company may return at no charge to the client in case some pests may remain after the initial service. The warranty will be explained to you either upon your initial telephone call, or at the very least before any work begins. The length of the warranty depends on a variety of factors such as the pest species, type of structure and whether the entire structure is to be serviced or just a portion. A high percentage of our work comes with a warranty lasting 6 months. Clients who choose to be proactive with regularly scheduled maintenance services such as monthly, bi-monthly or quarterly prevention programs enjoy the peace-of-mind knowing that if a service call is needed between normal visits, there is no extra charge if it's a service we offer.

10. Do you offer services other than pest management?

No, we are solely engaged in professional pest management full-time.

In Autumn when the competition may be distracted with gutter cleaning, chimney sweeping or air duct cleaning, 'AAA' Pest Management is focused solely on managing pests. In Winter when the competition may be distracted with lock smithing, holiday decorating or snow plowing, 'AAA' Pest Management is focused solely on managing pests. In Spring when the competition may be distracted with lawn care, deck cleaning and radon testing, 'AAA' Pest Management is focused solely on managing pests. In Summer when the competition finally gets around to giving pest problems their full attention - 'AAA' Pest Management has been focused on giving pest problems their full attention all year long.